

EXHIBIT "A"

January 6, 1982

MCA Recreation Services
100 Universal City Plaza
Universal City, CA 91608

Attention: Terry A. Winnick
Vice President
Entertainment & Special Effects

Regarding: Proposal & Cost Estimate for
King Kong Attack Attraction
Orlando, Florida

Dear Mr. Winnick,

Pursuant to your request, we have contacted Ken Acton and Jenek Kalicak as well as re-reviewing our own cost proposal. At this stage in the development of the project costs are only budgetary and based on extremely limited actual design information. However, we feel that this review and re-evaluation has established a range of costs that may be anticipated.

	<u>LOW ESTIMATE</u>	<u>HIGH ESTIMATE</u>
Site Preparation	56,000 (1)	56,000
Foundations	150,000	168,000
Enclosing Structures	250,000	288,000
Street Front Facades	390,000	416,000
Building Camouflage Facade	-0- (2)	120,000
Facade Structure	208,000	208,000
Special Doors & Openings	32,000	32,000
King Kong	500,000 (3)	700,000
Break-Away Railroad Track	100,000	150,000
Lighting	300,000 (4)	376,000
Air Conditioning	140,000	160,000
Fire Sprinklers	32,000	32,000
Power Distribution	90,000	108,000
Acoustical	40,000	57,000
Sound System	45,000	45,000
Railway Car	50,000	50,000
Design Services	258,000	258,000
Construction Management	120,000	150,000
TOTAL	2,761,000	3,374,000

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Vice President

Cost Estimate Notations

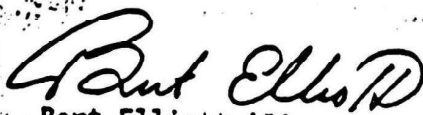
- (1) This amount could vary substantially depending on the amount of work accomplished under other contracts for site and landscape improvements.
- (2) Dependent on the schematic design concept and the story outline it may not be necessary to add camouflage to the enclosing structure.
- (3) The cost of the King Kong is dependent on extent of animation desired as well as size of figure, once the story outline is established this price can be adjusted. We feel however, that at this point due to the scale of the figure and final location in Florida that the amount indicated is justified.
- (4) Based on a equipment itemization prepared by Jenek Kalicak, we have reduced most contingency items to arrive at this low side estimate.

We enthusiastically suggest that we proceed with the schematic design phase as outlined in our proposal of December 16, 1981. Based on our preliminary schedule discussions with yourself, we would have a refined estimate within $\pm 10\%$ by the end of the month.

We hope this further helps to define our approach to your project and are looking forward to working with you.

Sincerely,

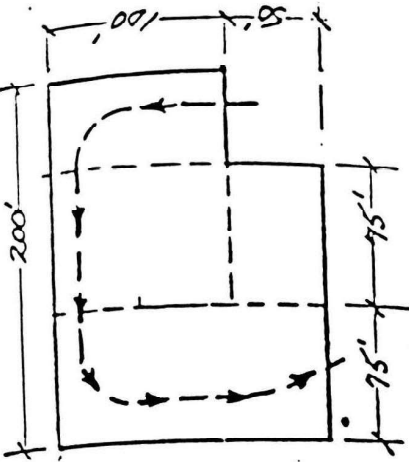
THE ELLIOTT GROUP


Bert Elliott AIA
Chairman

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PROPOSED KING KONG BUILDING
(NOT TO SCALE)

